



FOSKOR (PTY) LIMITED

TECHNICAL SCOPE OF REQUIREMENTS

SUPPLY OF TYRES FOR EARTH MOVING MACHINES AND EQUIPMENT

(OTR: OFF THE ROAD TYRES)

(TWENTY-FOUR MONTH CONTRACT)

1. INTRODUCTION

Foskor (Pty) Ltd. is an opencast mining and beneficiation operation situated in Phalaborwa. The core business of the Phalaborwa operation is the mining and beneficiation of phosphate rock. (The Foskor operation situated in Richards Bay is primarily a producer of phosphoric acid, phosphate-based fertilizers and lower volumes of sulphuric acid)

As part of its mining and operational efforts, Foskor owns and makes use of a large fleet of mobile earth moving machines and -equipment. The majority of these machines are fitted with rubber tyres that need to be replaced from time to time due to general wear and tear.

2. SCOPE

This scope covers the minimum specifications and requirements for the supply of tyres for earth moving machines and equipment.

3. BASIC REQUIREMENT

This is a supply contract, it is expected from the successful service provider to keep on hand, as listed in this document, sufficient stock (Locally, South Africa) and upon receipt of an official Foskor purchase order deliver to site at Foskor, Phalaborwa, within five (5) working days all requested tyres.

Foskor makes use of the following tyres:

SIZE	MAKE	DESCRIPTION	TYRE COMPOUND
55.5/80/R57	BRIDGESTONE	BST VSDL D2A L5	2A
2700R49	MICHELIN	MIC RDB E4T	XDR B4
	BRIDGESTONE	VMTP E4	1A
	GOODYEAR	GLY RL 4A	2S
3700R57	BRIDGESTONE	BST VRLS E1A E4	TYPE 1 - A
	GOODYEAR	GYR RL-4H 2H E4	2H
	MICHELIN	MIC XDR B4 E4R	XDR B4
45/65R45	BRIDGESTONE	BST VSDL D2A LA	D2A
	MICHELIN	MIC XMINE D-2 L5	XMINE
	GOODYEAR	GRY RL 4K 6S L5	6S
45/65-45	BRIDGESTONE	BST DL D2V L5 38PR	D2V
	GOODYEAR	GYR NDL D/L-5/15C 6J L5 38PR	6J
	YOKOHAMA	YOK Y524 CP-SB L5 38PR	CP - SB
17.5 - 25	FIRESTONE	SUPER ROCK GRIP DEEP TREAD 12PLY RATING L- 4	SRG
35/65R33	MICHELIN	MIC XMINE D-2 L5	D-2
	GOODYEAR	GYR RL-5K 6S L5	6S
35/65-33	BRIDGESTONE	BST DL D2V L5 42PR	D2V

23.5R25	BRIDGESTONE GOODYEAR MICHELIN MICHELIN	BST VLT 185B E2A E3 GYR RL-3+T E3+T MIC ZADN 185B E3T MIC XMINE D-2 L3	2A 6S ZADN D-2
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4. MINIMUM TENDER REQUIREMENTS

The bidder/service provider (Company) must comply with the following minimum tender requirements:
Provide the following supporting information on an official company letterhead, -brochure or similar document:

- 1) Be a TEPA (Tyre, Equipment, Parts Association) accredited Tyre Dealer/Wholesaler/Distributor/Importer/Manufacturer in the supply of Earth Moving Machine/Off The Road tyres.
(Provide certificate of accreditation issued by RMI (Retail Motor Industry Organisation), MIWA (Motor Industry Workshop Association) or similar recognised authority)
- 2) Tyres proposed/quoted must, under normal Foscors operating conditions, have a minimum service life of at least 7000 hours and comply with the following nationally/internationally accepted standards:
 - i. SANS 20054:2007 Uniform provisions concerning the approval of pneumatic tyres for commercial vehicles and their trailers.
 - ii. ETRTO (European Tyre and Rim Technical Organization)
 - iii. TRA (Tyre and Rim Association)
 - iv. JATMA (Japan Automobile Tyre Manufacturers Association)
 - v. ISO (International Standards Organization).(Provide details of tyre standard)
- 3) Must ensure that all REQUIRED INFORMATION is provided, any REQUIRED INFORMATION not provided will result in a reduced evaluation score.
(See Paragraph 6, EVALUATION AND BID ASSESSMENT and provide clear information and - specifications for all REQUIRED INFORMATION)

5. SITE AND OPERATIONAL CONDITIONS

Foscors medium- to heavy earth moving machines and equipment travel on dirt roads in general all-round poor-, soft- and/or muddy conditions, heavily corrugated, with inclines ranging from horizontal to 30 degrees in some places. Typical distances travelled between sites is in the order of 3 to 10 kilometres. Under normal conditions the earth moving machines and equipment will be utilised 24/365.

Phalaborwa summers are long and considered extreme, typically from September until April with temperatures ranging between 15°C and 45°C. The Phalaborwa rain season is during the summer months with an annual precipitation of between 400mm- and 700mm. Winter temperatures typically range between 5°C and 30°C, although rare, winter rain showers do occur.

Typical elevation of the Foscors ore beneficiation complex is between 380m- and 430m above sea level, however the earth moving machines and equipment do enter the North- and South mining pits currently at 245m- and 300m respectively above sea level at their deepest points, the tailings dams are around 450m above sea level.

(It is the responsibility of the bidder to do a site study and to evaluate the suitability of the tyres offered to the Foscors site and actual working conditions. A site visit can be arranged).

6. EVALUATION AND BID ASSESSMENT

As part of the process to assist with the evaluation and assessment of the bidders/service providers proposal/quotation and to make an informed decision in the awarding of this order, all requested information, including written submissions confirming compliance with all requested information, will be evaluated, assessed and scored.

It remains the responsibility of the bidder to ensure that the above-mentioned specifications and requirements have been read, is understood and provided for in the official quotation.

To assist the bidder and to ensure that all items listed in this SCOPE have been provided for, and to assist with the tender evaluation- and assessment process, the bidder is required to complete the following table.

DO NOT OMIT ANY INFORMATION AS REQUESTED IN THE TABLE BELOW

INFORMATION AND DETAILS MUST BE PROVIDED FOR EACH ITEM.

ATTACH AND REFERENCE IF SPACE INSUFFICIENT

		% WEIGHTING	PROVIDE INFORMATION AND DETAILS
1.	<p>Give a description of the business and services provided (Company profile) as a recognized dealer in the supply of tyres for earth moving equipment and machines (Off The Road tyres).</p> <p>★ INFORMATION REQUIRED</p> <p>WEIGHTING: No info/Business not applicable = 0.0 Partially doing business as dealer/supplier = 0.5 Primary business as dealer/supplier = 1.0</p>	10%	
2.	<p>Give a description and size of business premises, offices, warehouse and warehouse capacity, transport vehicles (Own or rented), etc. Provide a series of photos to illustrate business premises, offices, warehouse size and layout, vehicles, etc.</p> <p>★ INFORMATION REQUIRED</p> <p>WEIGHTING: No info/No premises/Premises not suited = 0.0 Office facility only = 0.25 Suitably equipped premises, no warehouse = 0.5 Suitably equipped premises and warehouse (No photos) = 0.75 Suitably equipped premises and warehouse (Photos incl) = 1.0</p>	10%	
3.	<p>Provided business accreditation information as a dealer certified by RMI, MIWA or other recognized authority for the supply of earth moving machines/OTR tyres.</p> <p><u>Provide copy of certificate as certified dealer)</u></p> <p>★ INFORMATION REQUIRED</p> <p>WEIGHTING: No accreditation/No info/No certificate = 0.0 No accreditation/In business as dealer = 0.5 Accredited dealer / Certificate provided= 1.0</p>	30%	

4.	<p>Provide confirmation that the tyres offered will be manufactured in accordance- and comply with any of SANS 20054:2007, ETRTO, TRA, JATMA or ISO Standards.</p> <p>★ INFORMATION REQUIRED</p> <p>WEIGHTING: No info/Tyres offered do not comply to any standard = 0.0</p> <p style="text-align: right;">Tyres offered comply with listed standard = 1.0</p>	30%													
5.	<p>Provide lead time to deliver to Foskor, Phalaborwa after receiving an official purchase order:</p> <table border="1"><thead><tr><th>SIZE</th><th>MAKE</th><th>DELIVERY LEAD TIME (DAYS)</th></tr></thead><tbody><tr><td>55.5/80/R57</td><td></td><td></td></tr><tr><td>3700R57</td><td></td><td></td></tr><tr><td colspan="2">Average number days of d</td><td></td></tr></tbody></table> <p>★ INFORMATION REQUIRED</p> <p>List equivalent tyre brands not specified in this document.</p> <p>WEIGHTING: No information provided = 0.0</p> <p style="text-align: right;">Lead time to deliver more than 30 days = 0.25</p> <p style="text-align: right;">Lead time to deliver 22 to 30 days = 0.5</p> <p style="text-align: right;">Lead time to deliver 15 to 21 days = 0.75</p> <p style="text-align: right;">Lead time to deliver 1 to 14 days = 1.0</p>	SIZE	MAKE	DELIVERY LEAD TIME (DAYS)	55.5/80/R57			3700R57			Average number days of d			20%	
SIZE	MAKE	DELIVERY LEAD TIME (DAYS)													
55.5/80/R57															
3700R57															
Average number days of d															
		100%													

TAKE NOTE: 1) Any bidder/service provider that fails to provide/include/supply requested information and/or copies of all requested supporting certificates and documents will result in a reduced evaluation score that could adversely affect the bidder/service providers chance of being awarded this contract/order.

- 2) ★ Bidders must submit all **INFORMATION REQUIRED** to score points on functionality.
- 3) Any bid/quotation with an evaluation score of less than 70% will not be considered.

7. COMMERCIAL AND PRICING SCHEDULE

- 1) Cost **PER TYRE** to be **INCLUSIVE OF DELIVERY (TRANSPORT)** to site at Foskor mine, Phalaborwa.
- 2) Tender/Quotation prices to be **VAT EXCLUSIVE**.
- 3) Bidder to quote on each and every tyre in his product range.
- 4) Any other optional support or guarantee not mentioned in this scope may be noted on the official quotation.
- 5) Quotation prices to be valid for at least 6 months.
- 6) If any minimum requirements may alter or be added for whatever reason, it will be brought to the attention of the bidder/service provider before the closing date for the submission of tenders/quotations.

FOSKOR ULTRA

SIZE TYRES

Alternative brands (State Name under Brand name column)	Brand name	JDE description	Description	Quantity per year	Total	Comments
N/A	Bridgestone	TYRE:2700R49 RADIAL FOR H785-7	2700R49 VRLS E4 2A	42		
Alternative brand				42		<i>Use this line for quoting an alternative brand. Provide details and attach specifications.</i>
N/A	Bridgestone	TYRE: 3700 X 57 FOR HAULPAK	3700R57 VRLS E1A E4	72		
Alternative brand				72		<i>Use this line for quoting an alternative brand. Provide details and attach specifications.</i>
N/A	Bridgestone	TYRE:45/65/45 FRONT END LOADER	45/65R45 VSDL D2A LA	8		
Alternative brand				8		<i>Use this line for quoting an alternative brand. Provide details and attach specifications.</i>
N/A	Bridgestone	TYRE: 35/65/33 FOR DOZER	35/65R33 VSDL D2A L5	4		

Alternative brand				4		<i>Use this line for quoting an alternative brand. Provide</i>
						<i>details and attach specifications.</i>
N/A	Bridgestone	TYRE :23.5X25	23.5R25 VLT 185B E2A E3	24		
Alternative brand				24		<i>Use this line for quoting an alternative brand. Provide details and attach specifications.</i>
N/A	Bridgestone	TYRE: BRIDGESTONE 55.5/80R57	55.5/80R57 VSDL D2A L5	6		
Alternative brand				6		<i>Use this line for quoting an alternative brand. Provide details and attach specifications.</i>
N/A	Bridgestone	17.5-25 SRG 12PLY L4	17.5-25 SRG 12PLY L4	24		
Alternative brand				24		<i>Use this line for quoting an alternative brand. Provide details and attach specifications.</i>
N/A	Bridgestone	TYRE: 35/65/33 FOR DOZER	35/65-45 DL D2V L5 42P	1		Interchangeable with 35/65R33 above
Alternative brand				1		<i>Use this line for quoting an alternative brand. Provide details and attach specifications.</i>

N/A	Bridgestone	TYRE:45/65/45 FRONT END LOADER	45/65-45 DL D2V L5 38P	1		<i>Inter-changeable with 45/65/R45 above</i>
Alternative brand				1		<i>Use this line for quoting an alternative brand. Provide details and attach specifications.</i>
N/A	Bridgestone	TYRE:2700R49 RADIAL FOR H785- 7	2700R49 VREPY E4 2*	24		
Alternative brand				24		<i>Use this line for quoting an alternative brand. Provide details and attach specifications.</i>
				GRAND TOTAL p.a.		
				GRAND TOTAL for 2 years		

#Products that are new to Foskor will be subject to investigation or test prior acceptance and might have only partial award

#New brand items have to pass minimum durability test of 7000 hours and safety standards

#Ultra-size tyre brands that have been accepted/tested/used in Foskor: Bridgestone, Michelin, Goodyear. Firestone and Yokohama only on the specific sizes stated.

#Bidders must for each product line quote on one (1) Foskor known or tested brand or one (1) alternative brand, not two brands.

#Scope /prices quoted may also be used for short-term supply should need be (Short-term supply).

Price escalation formulae – after 12 months, if otherwise state in your offer	
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Signed with Impression - Chain of Custody

Signature Request

Signature Request ID:	289a2663-bfa0-4da7-beb1b2db7706e402	Timestamp:	2024-02-01 08:17:42 GMT
Signee Name:	Karel vd Merwe	Sender Name:	Ntwanano Mabulani
Request Type:	WebSigning	Request Status:	WEBVIEWER SIGNED

Original Document

Document Name:	SCOPE1Supply of Tires for Earth Moving Machines and Equipment 24 Month Contract 30Nov23.docx	Document Size:	392.5 KB
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Email Evidence

Signee Email:	karelv@foskor.co.za	Email Subject:	A document from Ntwanano Mabulani is ready for signature
Email Sent Timestamp:	2024-02-01T08:09:13.141561	Email Opened Timestamp:	Not available in Silent Mode

Web Evidence

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Annotations and Modifications

Signature Count:	1	Form Fields Filled Count:	0
Text Annotation Count:	1	Initial All Pages Count:	0
Single Initial Count:	0		

Signing Evidence

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Signature Request

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Request Type:	WebSigning	Request Status:	WEBVIEWER SIGNED

Original Document

Document Name:	SCOPE1Supply of Tires for Earth Moving Machines and Equipment 24 Month Contract 30Nov23.docx	Document Size:	533.4 KB
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Email Evidence

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Web Evidence

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Annotations and Modifications

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